



**2012
Tennessee
Poultry
Farm Family
of the Year**

... and the nominees this year are:

Clay Meyers Farm
Hubbard Breeders

David & Krissy Tallent
Hubbard Breeders

Hutchison Dixie Chicks
Tyson - Obion Co.

Mike & Trevor Ferguson
Tyson - Shelbyville

Patty's Pullets - Guy & Patty Gray
Tyson - Obion Co.

Ricky Reed
Tyson - Shelbyville

Riya & Soulet Poultry
Tyson - Shelbyville

Russell Family Farms
Cobb-Vantress

**CONGRATULATIONS ON YOUR
NOMINATION AND BEST OF LUCK!**

SEE YOU IN NASHVILLE!

AUGUST 10-11th - Hilton Downtown

The TPA Annual Meeting & Summer Getaway is all set and ready to take place this Aug. 10-11th at the Hilton Hotel in downtown Nashville. Keynote speaker Bill Lovette, CEO and President of Pilgrim's Pride, will be on the program starting at 1:00 CST on Friday, followed by Julius Johnson, Commissioner of Agriculture for Tennessee to give an update on the industry. Following the afternoon break, sponsored by The Cumberland Poultry Group and Tyson Foods, Inc. - Shelbyville, Thomas Pate, one of the VPs with the Cracker Barrel Old Country Stores will discuss the industry from their viewpoint. TPA President Dan Nuckolls of Koch Foods, Inc. will lead the meeting.

Platinum sponsor, **ALLTECH**, is graciously sponsoring the hospitality suite again this year, so be sure to take the elevator to the top floor during the afternoon break on both days to continue visiting with everyone.

Friday evening's networking social is graciously presented by **AMERICAN PROTEINS, INC.** as they have done in the past as a Platinum sponsor, beginning this year at 5 p.m. The ongoing silent auction is scheduled to conclude at 7 p.m. Eric Killen with The Vincit Group, Dale Carroll with Lee Energy Solutions and Frank Dougherty with Aviagen, Inc. have amazingly outdone themselves again this year in putting the auction items together for TPA. Thanks goes to all of you and your respective companies who have contributed to this fundraiser for your Association.

Registration for the annual meeting and the networking socials on Friday is **FREE** to attend thanks to our wonderful sponsors. Please make sure we know you are coming so we can save you a seat and have plenty of refreshments on hand. Call Jenny at 931-225-1123 or email info@tnpoultry.org. See you there!

TENNESSEE POULTRY ASSOCIATION

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TPA SUMMER GETAWAY

ANNUAL MEETING & CONVENTION

GOLF, SPORTING CLAYS & LIVE
ENTERTAINMENT

AUGUST 10-11, 2012

NASHVILLE, TN

A SPECIAL THANK YOU TO OUR TPA ANNUAL MEETING AND SUMMER GETAWAY **SPONSORS!**

PLATINUM: ALLTECH
AMERICAN PROTEINS
COBB-VANTRESS
FARM CREDIT SERVICES of MID-AMERICA

GOLD: AVIAGEN, INC.
GRIFFIN INDUSTRIES
HALALCO
HUBBARD, LLC
INTERNATIONAL PAPER
KOCH FOODS
LEE ENERGY SOLUTIONS
LUBING SYSTEMS
MAREL STORK POULTRY PROCESSING
MERCK ANIMAL HEALTH
NORDIC LOGISTICS & WAREHOUSING
SERV-COLD
SPECIALTY PRODUCTS - GORTON'S
THE CUMBERLAND POULTRY GROUP
THE VINCIT GROUP
TYSON FOODS - OBION CO.
TYSON FOODS - SHELBYVILLE

SILVER: AMERICOLD
CEVA-BIOMUNE
JONES-HAMILTON
KEYSTONE FOODS - KENTUCKY DIVISION
NATIONWIDE AGRIBUSINESS - STEPHANIE BUCY & MIKE DYER
PILGRIM'S PRIDE
RES-TEK
SOUTHWESTERN SALES CO.

BRONZE: AGRA-MED INTERNATIONAL
AXA ADVISORS - CINDY BOTELER
CHICKMASTER
GENFLEX LABELING SOLUTIONS
K-SUPPLY - LHOIST NORTH AMERICA
MERIAL SELECT - POLAR TEMP - POLYTEC, INC.
TENNESSEE FARMERS COOP

LIVE AUCTION!

SATURDAY - AUG 11th

Thank you donors for your generous contributions!

Featured items include but are not limited to:

ANTLERS & ANGLERS WORLDWIDE
4 person quail hunt & an alligator/boar hunt

AVIAGEN, INC.
Handmade quilts - "Auburn" & "Alabama"

FRED CESPEDES - AMERICAN PROTEINS
Gatlinburg getaway packages

FRANK & SUZANNE DOUGHERTY
Bear Necessities cabin getaway

DUKE'S CONTRACTING
Traeger BBQ Pellet Grill

FLINT OAK
3-Gun Pheasant Hunt

HUBBARD, LLC
4 NASCAR Tickets - Bristol Motor Speedway

ROBERT WILLIAMS
Gulf Shores condo package

LEE ENERGY SOLUTIONS - DALE CARROLL
Heatilator - Ecochoice Pellet Stove
Cabin getaway - Mentone, AL

THE VINCIT GROUP / QSI
Henry lever action .22 rifle

THE VINCIT GROUP - ERIC KILLEN
Custom-built Tailgating Grill

TYSON FOODS - SHELBYVILLE
Apple iPad

NEWS FROM AROUND THE COMPLEXES:

Keystone Foods - Congratulations to TPA Executive Board Member and 2nd Vice President, Chynette Bandy, who is now the east side Broiler Manager for the Equity Group – Kentucky Division. Chynette has been with the Equity Group for 8 years working previously as a Broiler Flock Representative.

Tyson Foods – Shelbyville Complex: Former Plant Manager, Jarrod Goodman, became the Complex Manager in Monroe, NC earlier this summer and former Broiler Manager, Matt Hill, recently moved to Monroe as well to become their Live Production Manager. James Marshall Miller, who formerly served as the Building Coordinator in the field for the Shelbyville complex is now the new Broiler Manager. Marshall has been with Tyson for six years and started out as a Broiler Tech Advisor.

NEWS FROM KOCH FOODS

On May 18, 2012, from [Industry Notes](#):

JCG Foods LLC, an affiliate of Koch Foods, was the successful bidder for substantially all the assets of Cagle's Inc. at an auction that was held on May 10. Cagle's won court approval to sell its assets for about \$93 million. The sale was approved to JCG, which is owned by Joe Grendys, CEO and owner of the Park Ridge, Illinois-based Koch Foods.

"It's a very, very natural fit for us," Grendys said. The acquisition "strategically gives us more chickens to market, their sales are complementary to our current sales base, and it gives us the ability to expand within our own customer base and sell more products with more volume to our current customers and new customers," he said.

JCG Foods agreed to pay \$49.7 million plus the value of inventory and accounts receivables, which stood at about \$43 million as of January 28, and minus post-bankruptcy payables and accrued expenses that totaled about \$7.7 million, according to court documents. JCG will pay \$69.5 million in cash and the rest in a promissory note bearing 8 percent interest, which will be guaranteed by Grendys and a \$5 million portion by Koch Foods.

Cagle's assets include two processing plants, a feed mill, and a hatchery. The company processed about 1.7 million chickens a week.

Koch Foods is now the 5th-largest U.S. chicken producer by pounds.

"The Hormone Myth" video

One of the most common and frustrating questions for U.S. poultry producers is "why are hormones used to produce today's poultry products?" Of course, the actual answer as we all know is: **NO** hormones are used. To address this continuing misinformation, the U.S. Poultry & Egg Association has prepared a new video to explain the scientific, economic and legal reasons hormones are not needed or used by the U.S. poultry industry. The video is viewable on US POULTRY's website, www.uspoultry.org. It can also be viewed on *YouTube* by clicking [here](#) and is being distributed to all US POULTRY members as well. TPA is proudly the state affiliate in Tennessee for the USP&EA.

DATES TO REMEMBER

August 10-11 - Nashville

- **TPA Annual Meeting & Summer Getaway**

August 20, 21, 27 & 28

- **TN Farm Bureau** - District policy development meetings
 - Aug. 20: Chattanooga, Jackson
 - Aug. 21: Cookeville, Martin
 - Aug. 27: Jonesborough, Columbia
 - Aug. 28: Knoxville, Nashville

October 9-11

- **TPA Grower Meetings**
 - Cleveland - Oct. 9
 - Cookeville - Oct. 10
 - Shelbyville - Oct. 10
 - UT Martin - Oct. 11

November 1 & 2 - Burns, TN

- **TN Farmland Legacy Conference**

February 21, 2013 - Nashville

- **TPA Poultry School**

August 16-17, 2013 - Nashville

- **2013 TPA Annual Meeting and Summer Getaway**

NUTRIENT MANAGEMENT PLANS

LOOKING FOR A GOOD, RELIABLE TECHNICAL SERVICE PROVIDER?

The TPA office has been receiving very favorable reports for the following TPSs working in Tennessee who can assist with Nutrient Management Plans (NMPs and CNMPs) and other consulting services:

Denise Godar - ManPlan, Inc., Rochester, IL (217) 498-8817 or godar@manplan.net

Chris Mosley - Agri-Waste Management, Raleigh, NC (919) 859-0669 or cmosley@agriwaste.com

J.T. Workman - Clinton, KY (270) 254-0088 or workman_22@hotmail.com

**TN FARM BUREAU FEDERATION: *ALERT !***

From the July 17, 2012 Tennessee Farm Bureau Press Release: STOP the FLOOD

PROPOSED EPA Guidance Document Expands Regulatory Control OVER ALL WATERS

EPA has proposed a Guidance Document to the Clean Water Act (CWA) that attempts to establish regulatory control over ALL waters.

The Guidance Document expands EPA's authority beyond what Congress authorized it to do in the CWA and is contrary to limits imposed by the Supreme Court. Congress limited EPA's authority by keeping "navigable" in the CWA. The [Guidance Document](#) ignores Congressional intent and deletes the term "navigable" out of the CWA.

Farm Bureau policy advocates that CWA authority should be limited to navigable streams and flowing waterways with continuous flow. As written, the Guidance Document is much more than "guidance" and will function (more) like a regulation used to bind the actions of the agency.

Legislative Efforts: There is no doubt; without action, a flood of federal regulations appears imminent. *Many of our nation's farmers and ranchers could find themselves inundated in new, expensive and unwarranted regulations.*

(In response, recently introduced) Senate Bill 2245 by John Barrasso (R-WY) reaffirms longstanding provisions in the law and prevents the Environmental Protection Agency and the Army Corps of Engineers from pursuing the agencies' proposed *Final Guidance on Identifying Waters Protected by the Clean Water Act* and from using it as a basis for regulation. Both Tennessee Senators are co-sponsors of S. 2245.

Please thank both Senator Lamar Alexander and Senator Bob Corker for their co-sponsorship. The Link below will direct you to a webpage where you can send an email to the Senators. <http://capwiz.com/afb/issues/bills/?bill=61147716>

Additional Resource Information: The American Farm Bureau has created a [Facebook](#) page for this effort to stop EPA and the Army Corps of Engineers' attempt to expand regulatory control over all waters. It's a great place for farmers, ranchers and state & county Farm Bureaus to post pictures, videos and other messages about how the Guidance Document will affect agriculture. The Facebook page will also keep Farm Bureau members updated on the issue.

Go to <https://www.facebook.com/StopTheFlood>, and "Like" the page and share it with friends and colleagues. In addition, you can follow the issue on [Twitter](#) under *StoptheFlood*.

ACTION REQUEST**TAKE ACTION**

Contact and urge the White House, EPA, USDA and the Office of Management & Budget to withdraw the Guidance Document today. Contacts may be made electronically through the CAPWIZ site at the following website:

<http://capwiz.com/afb/issues/alert/?alertid=61466316>

Thank you Farm Bureau for your leadership to "stop the flood".

Everyone please take this very seriously and do your part to pass S. 2245.

GRANT OPPORTUNITIES

- **TAEP - Ag Enhancement Cost-Share Funds**
 - Checks for 2011-2012 have been sent out - contact [TDA](#) if you have not received anything you may be due.
 - 2012-2013 funding is currently being awarded and will be announced soon
- **USDA Programs**
 - [REAP](#) - rural energy program link
- **EQIP - NRCS Conservation Programs**
 - Link to: [NRCS](#)

Interested in pursuing a farm ENERGY AUDIT?

Contact [EnSave](#) - one of TPA's newest allied members for assistance in this area.

Lauren Chase - LaurenC@ensave.com
Craig Metz, CEO - 802.434.1835 or 800.732.1399
(Please tell Craig and Lauren the TN Poultry Association sent you!)

For a FREE LIGHTING AUDIT and to learn about TVA's REBATE PROGRAM

Contact [Once Innovations](#) - another one of TPA's newer allied members for assistance in these areas.

Clay Allen (256) 479-7028
callen@onceinnovations.com
(Please tell Clay the TN Poultry Association sent you!)

And visit TVA's website for more information on their [Energy Right Solutions](#) rebate program

INSURANCE NEEDS?

Farm Bureau Insurance of TN

The Farm Bureau does so much for our farmers and our Association, and is our biggest voice legislatively in looking out for everyone's best interests for all of agriculture. They of course can handle all your insurance needs.

AXA Financial & PBS Nashville

PBS Nashville offers a wide selection of very competitive rates and options to our TPA members for **health and major medical insurance coverage**. Simply go to www.pbsnashville.com/ to receive instant quotes based on desired coverage plans, deductibles and monthly payment ranges. Or, if you prefer, contact David Lapp at 615-482-1640. This service is a courtesy of TPA allied member, [AXA Financial](#), [Cindy Boteler](#), who can further assist you with life insurance and financial services - 615-479-9550.

College Grove Insurance

TPA's newest allied member has set up a quick link for obtaining **LIFE INSURANCE**, term or return of premium. Go to www.collegegrovequicklife.com to shop for best rates & obtain an official quote. College Grove Insurance is additionally offering an **urgent care policy** that can be considered by itself or as a compliment to existing health or major medical policies for less than \$100 per month in most cases. Contact [Becky Mason](#) at 615-368-3338 or [Freddie Stewmon](#) at 931-685-5055. They insure poultry farms and homes too!

See you in Nashville at the TPA Annual Meeting and Summer Getaway!
Registration is required – call 931.225-1123 or email info@tnpoultry.org

PRESENCE AROUND THE GLOBE

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Tennessee is the only state (that we are aware of) that is home to four primary breeders: Aviagen, Inc., Cobb-Vantress, Hubbard LLC and Heritage Breeders. The national and international presence, and the impact these companies have on our poultry industry worldwide is quite impressive and extremely significant as you well know.

This summer issue of the TPA Newsletter takes a look at some news from this past spring from Hubbard:

2012 Hubbard Grandparent Forum in Chattanooga, USA

May 2012 from WorldPoultry.net

Hubbard held a GP Forum, receiving Classic and H1 customers from Asia, the Middle East, and the Americas at the Sheraton Read House Hotel in Chattanooga, Tennessee. The forum took place from the 23rd to the 27th of April.

Presentations were given on the management of Hubbard Grandparent Stock, with technicians outlining their practical, on the ground experiences from around the world. Afternoon sessions took place at the Hubbard production facilities, and included trips to Grandparent farms and the 12 million breeders-a-year capacity Hubbard Grandparent Hatchery, in Pikeville, TN.

April, 2012 Press Release: Hubbard extends its distribution network in Indonesia by signing an agreement with the Sujaya Group

Indonesia - Hubbard is very pleased to announce that they have concluded a Grand Parent Stock agreement with Sujaya Group Ltd., based on Kalimantan-Indonesia, for the production and sales of the Hubbard Classic in Indonesia. The Hubbard Classic is renowned for its ease of management and outstanding day-old-chick production at breeder level - recent records show that it is possible to reach up to 158 chicks at 65 weeks of age - and a broiler recognized as one of the fastest growing strains available in the market today, making it a combination which is difficult to beat. The Hubbard Classic is already used by many customers in Central and South America, Africa, the Middle East and South East Asia...

May, 2012 Press Release: Hubbard Polska customer seminar well attend

Poland - The Hubbard Polska customer seminar again has been a great success with around 150 customers attending this event held May 16-18, 2012 in Sterdyn, about 120 km east from Warsaw. Speakers presented the good technical results achieved by the Hubbard Flex and Hubbard F-15 broilers and went into more detail about the lighting programs to be used and the importance of low levels of footpad dermatitis as seen in all the Hubbard products...

WILL SPRINKLERS & SMOKE CONTROL SYSTEMS BE REQUIRED IN POULTRY HOUSES?

July 11, 2012: The U.S. Poultry & Egg Association, National Chicken Council, National Turkey Federation and United Egg Producers joined a coalition of animal agriculture industry groups in appealing the June 14, 2012 decision of the National Fire Protection Association (NFPA) to amend its 150 Standard for Fire and Life Safety in Animal Housing Facilities. The existing standard requires automatic fire sprinkler and smoke control systems for housing facilities containing Category A animals - those animals that pose a potential risk to the health or safety of rescuers or the general public, such as dangerous zoo animals. The NFPA amendment **would require the installation of sprinkler and smoke control systems in animal housing facilities** for Category B animals - defined as all animals not included in Category A - **which would expand the standard to include poultry barns.**

In a move that the coalition members believe failed to meet applicable due process standards and did not consider the biosecurity or the financial impact of the decision, NFPA's full Technical Committee adopted a floor motion to amend the NFPA 150 standard. The floor motion vote was approved despite an opposing position taken by the Technical Committee on Animal Housing Facilities, the group charged with evaluating the proposed amendment. The decision expands the requirement for sprinkler and smoke control systems in animal housing facilities from just those holding Category A animals, to also include facilities housing Category B animals.

NFPA standards *typically* do not have the full effect of law **but are often adopted in local and state building codes and by insurance companies and may become requirements to receive occupancy permits or to purchase insurance.**

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Click on the University links below for the latest publications, information & recommendations:

[University of Tennessee - CAFO information](#)

[National Poultry Technology Center - Auburn University](#)

[Auburn University - Department of Poultry Science](#)

[University of Arkansas - Poultry Science Department](#)

[University of Georgia - Poultry Science Department](#)

[Mississippi State University - Poultry Science Department](#)

[Louisiana State University - Poultry Science Department](#)



HAVE US ON YOUR CALENDAR?

TPA ANNUAL MEETING - AUGUST 10th

FREE TO ATTEND ON FRIDAY
Hilton Hotel Downtown Nashville

PLEASE LET US KNOW IF YOU ARE ATTENDING!

931.225.1123 or info@tnpoultry.org